

**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE**

BRITISH TELECOMMUNICATIONS
PLC and BT AMERICAS, INC.,

Plaintiffs,

v.

PALO ALTO NETWORKS, INC.,

Defendant.

C.A. No. 22-01538-CJB

JURY TRIAL DEMANDED

**DECLARATION OF ASHWITA SAXENA
IN SUPPORT OF DEFENDANT MOTION TO TRANSFER
TO THE NORTHERN DISTRICT OF CALIFORNIA**

I, Ashwita Saxena, declare:

1. I hold the position of Manager of Worldwide GTM Business Insight and Analytics at Palo Alto Networks, Inc. (“Palo Alto Networks” or “PAN”). I respectfully submit this declaration in support of Palo Alto Networks’ Motion to Transfer to the Northern District of California. I have personal knowledge of the facts set forth in this Declaration and, if called as a witness, could and would testify competently to such facts under oath.

2. PAN’s overall bookings attributable to sales occurring in the state of Delaware in 2022 was \$ [REDACTED] in direct bookings and \$ [REDACTED] in indirect

bookings. Bookings attributable to sales occurring in the state of California in 2022 was \$ [REDACTED] in direct bookings and \$ [REDACTED] in indirect bookings. PAN's overall bookings attributable to sales in the United States in 2022 was \$ [REDACTED]. "Bookings" are the contract value of deals for the particular time period.

3. I have been informed that PA-Series of Next Generation Firewalls are made and assembled by third parties Flextronics Telecom Systems LTD in Milpitas, CA and Super Micro Computer, Inc. in San Jose, CA.

I declare under penalty of perjury that the foregoing is true and correct.
Executed this 6th day of April, 2023, in Santa Clara, California.



Ashwita Saxena